



TO: Our Valued SANYO Semiconductor Product Customers
SUBJECT: ON Semiconductor “Freight Terms” to apply to acquired SANYO Semiconductor customers.

DATE: June 2012

Dear Customer,

The integration of ON Semiconductor and the newly acquired SANYO Semiconductor has begun. As a result of this acquisition, ON Semiconductor has been gradually integrating the SANYO Semiconductor entities into the ON Semiconductor systems. SANYO Semiconductor (HK) Co Ltd, SANYO Semiconductor Pte Ltd, and SANYO Semiconductor Taipei Co Ltd (herein referred to as “SANYO”) will continue supporting current processes until October 29th, 2012. As part of this integration, there will be a change to the standard Freight Terms between your Company and ON Semiconductor. Starting on Oct.29th, 2012, ON Semiconductor Freight Terms will apply to all acquired SANYO Semiconductor customers. This document defines ON Semiconductor’s standard Freight Terms by “customer ship-to country”.

For existing ON Semiconductor customers, no actions are required on your part. However, it is important that your Accounts Payable and Purchasing teams understand the information contained in this communication. For new ON Semiconductor customers, ON Semiconductor’s customer service representative may be in contact with you.

ON Semiconductor Standard Freight Terms

These freight terms apply to the “ship-to” countries where you – our customers – have ON Semiconductor products delivered.

Hub Location	Countries Served	FOB Code
Hong Kong	Hong Kong	FCA LOCAL DELIVERY
	China	FCA
	Philippines	FCA
	Korea	FCA
Singapore	Singapore	FCA LOCAL DELIVERY
	Malaysia	FCA
	Thailand	FCA
	Australia	FCA
	Indonesia	FCA
	India	DAP
	Turkey	DAP
	Israel	DAP



	Non EU Europe	DAP
Narita	Japan	FCA
Taiwan	Taiwan	FCA LOCAL DELIVERY
Los Angeles	USA	FCA
	Brazil	FCA
	Mexico	FCA
	Puerto Rico	FCA

Direct Ship Flows	Countries Served	FOB Code
GDC	EU	DDP
	Canada	DAP