

# Customer Change Check List

	Customer Purchasing non Semi Products	Customer Purchasing non Semi & Semi Products	Customer Purchasing only Semi Products
Vendor code (VC)	No change	Need new code for ON Semi (or use existing ON Semi VC)	Change existing code or new code for ON Semi (or use existing ON Semi VC)
Part Numbers	No change	Changes applies where Sanyo part name >16 characters	Changes applies where Sanyo part name >16 characters
Lot Numbers	No change	Change to ON format	Change to ON format
Freight	No change	ON Semi Standard applies unless customer agreement in place	ON Semi Standard applies unless customer agreement in place
Invoices	No change	Direct from ON Semi	Direct from ON Semi
Remittance	No change	Change to ON Semi lockbox and address	Change to ON Semi lockbox and address
Packaging	No change	Mixture of ON outer and Sanyo inner packaging - ON labels only	Mixture of ON outer and Sanyo inner packaging - ON Labels only
Failure Analysis	No change	ON Semi request process applies	ON Semi request process applies
Sales Coverage	New sales contact from SCE*	Sales contact remains as is, some augmentation from ON**	Sales contact remains as is, some augmentation from ON
Terms	No change (per SCE)	Sanyo terms apply (unless converting to use existing ON VC)	Sanyo terms apply (unless converting to use existing ON VC)

\* New sales contact from SCE

